

March 2008



Chamber Action

210 S Ankeny Blvd

Ankeny, IA 50023

(515) 964-0685

Annual Dinner Celebration



Tim Cox
2007 Small Business
Person Award



Carol Torrents
2007 Ambassador of the
Year Award



Proud family/friends of Tim Cox



2007 Scholarship Recipients



Proud family/friends of Sue Gibbons



Sue Gibbons
2007 Outstanding
Citizen of the Year Award



Sharlyn Huling, Susan Mackee,
Cindy Fish and Kris Oakie
2007 President's Award

◆ MEMBERSHIP OPPORTUNITIES ◆

Chamber Staff

Julie Cooper
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jcooper@ankeny.org

Cindy Fish
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Shelley Baugh
Communications Coordinator
sbaugh@ankeny.org

Chamber Night

with the Iowa Energy
Thursday, March 27, @ 7:30 PM
Wells Fargo Arena

\$8 for any chamber member & their family

*offer not valid at Box Office

Contact Danielle at 515-564-8555 or
dclark@iowanba.com to get your tickets today.

ankeny young professionals

breakfast social

march 7 @ 7 am

panera

yp day at the capitol

march 11 @ 9-5

iowa capitol building

lunch & learn

march 14 @ noon

ankeny area chamber

CALENDAR OF EVENTS

March 6 @ Noon ~ Uptown Meeting

March 7 @ 7AM ~ AYP – Breakfast Social Panera

Bread (2310 SE Delaware)

March 7 @ Noon ~ RC @ Maurices

(1802 SE Delaware Ave.)

March 11 @ 7 AM ~ Board of Directors Meeting

March 11 @ 9 AM ~ AYP “YP Day at the Capitol”

March 12 @ 7 AM ~ Ambassador Committee

Meeting

March 12 @ 7:30 AM ~ New Member Reception

March 12 @ 4:30 PM ~ Victory Celebration for

TRC (Tournament Club of Iowa)

March 14 @ Noon ~ AYP Lunch n Learn (Chamber)

March 19 @ 7:30 PM ~ AYP – Iowa Energy

Basketball Game

March 27 @ 5 PM ~ BAH – Hunziker &

Associates

April 1 @ 8 AM ~ Executive Board Meeting

April 2 @ Noon ~ RC @ Bridal Connections

(710 N. Ankeny Blvd)

April 3 @ 8 AM ~ Uptown Meeting

April 4 @ Noon ~ Education Committee Meeting

(The BAH is changed to the last Thursday of March due to Spring Break and the schedule)

Business Spotlight



Iowa Telecom, along with its subsidiary, Baker Communications, provides high-tech customized voice and data solutions for businesses of any size. Whether your business needs voice, data or a combination of the two, let Iowa Telecom and Baker Communications provide a single solution within your IT infrastructure that offers resilience, security and scalability. Contact Hal Berding at 641-512-5882 for more information and a free consultation. Residential telephone, DSL High-Speed Internet, and Dish Network television services are also available from Iowa Telecom. Call 1-877-786-4692 for more information, or visit www.chooseiowatelecom.com.

Iowa Telecom

115 S. 2nd Ave. West
Newton, IA 50208
(877) 786-4692

www.ChooseIowaTelecom.com



Hunziker & Associates, Realtors has been a part of the Ankeny market since 2004. Continued growth of the office resulted in the company building a new office which they just moved to in January at 1255 N Ankeny Blvd. Hunziker & Associates is a family owned business started by E.A. Hunziker in 1952. His family and associates established and believe in a personal approach to the real estate business that has stood the test of time. Committed to exceptional service, Hunziker & Associates stands behind each of our transactions, sales professionals, and promises with an uncompromising dedication to service. Join Hunziker & Associates, Realtors for Business After Hours on Thursday, March 27 from 5 PM to 7 PM at our new location 1255 N Ankeny Blvd. Come network with fellow Chamber members and enjoy some appetizers and drinks along with a chance to win \$50 in Chamber Bucks.

Hunziker & Associates

1255 N. Ankeny Blvd.
Ankeny, IA 50023
(515) 963-8618
www.hunzikerrealty.com



Workforce Shortage

**Online job posting is a benefit of your membership
to find out more details join us on April 23**

Martha Willits, CEO & President of the Greater Des Moines Partnership will explain this benefit as well as other benefits of the dual membership. This service is free for Partnership and Affiliate members. Non-member employers will be charged \$50 per job type per month.

It is a brief description of the types of jobs you have available. For example, create an entry that lets job-seekers know you have several customer service positions open. You can also let others know you need seasonal help, or fill an individual job opening. Job-seekers will be able to view this information and then contact you for complete details.

Join us on April 23 at the Ankeny Golf & Country Club to here more information on this opportunity and others.

<http://www.desmoinesmetro.com/employment/>

Welcome New Members

Coldwell Banker Mid America

Group Realtors

Melissa Brewer ~ Realtor

1705 N. Ankeny Blvd., Ankeny, IA 50023

(515) 224-8695

www.coldwellbankermag.com



Coldwell Banker Mid America

Group Realtors

Lana Schroder ~ Realtor

1705 N. Ankeny Blvd., Ankeny, IA 50023

(515) 371-9413

www.coldwellbankermag.com



JLF Productions

Justin Fletcher ~ Owner

P.O. Box 561

Ankeny, IA 50021

(515) 975-1454

www.jlfproductions.biz

JLF Productions is your Ankeny based, one stop shop for entertainment. An agency centered around live performances, primarily stand up comedy, offers a wide variety of services. This includes a limousine service, dancers for all occasions, DJ's, clowns and magicians. So be sure to give us a call at 515-975-1454. Check us out at www.jlfproductions.biz



First Choice Appraisers

Kyle Hout ~ Owner

3203 S.E. 22nd St.

Ankeny, IA 50021

(515) 963-7840

www.fcasite.com

First Choice Appraisers is a real estate appraisal company that provides professional real estate valuation services, and we work with local and national lending institutions, realtors, lawyers, estate planners, and private individuals. For all of your appraisal needs in a professional and timely manner, make First Choice your only choice.

The Entrepreneur's Source

Brian Kappmeyer ~ Owner

309 N.W. 18th St., Apt. 1806

Ankeny, IA 50023

(515) 964-5667

www.theesource.com/BKappmeyer



The Entrepreneur's Source is a consulting firm that specializes in assisting people with exploring self-employment and business ownership opportunities through education, coaching and knowledge of opportunities around the state and country.

We are an independent company with no ties to specific franchises allowing us to focus on the best interests of our clients. We are proud to say "Your success is our only business."

The intensive no cost or obligation process that our clients undergo produces a well-informed, well-matched candidate for a franchisor – making it a valuable service for both the potential franchisee and franchisor. Our goal is to help our clients find the right business investment and to ensure a positive relationship between our clients and the franchisors.

Happy Trails
Pet Nutrition and Training, Inc.



Happy Trails Pet Nutrition and Training, Inc.

Michelle Hunting ~ Trainer

2005 S. Ankeny Blvd., Suite 500

Ankeny, IA 50021

(515) 963-3920

www.happytrailspet.com

Happy Trails Pet Nutrition and Training, Inc. provides an assortment of clicker training classes, free nutrition classes, pet nannies and a store for all your pet needs. We provide that special touch with gift wrapping and pet food delivery! We use fun learning games to help dogs learn human manners, and we are members of Association of Pet Dog Trainers.

We also provide a free in-home consultation before we provide services. During your pet's holiday we take pictures every day and post them on our website.

It was so important for Happy Trails to provide a great food that we felt comfortable feeding our own pets and recommending to others. Our other goals were to make our food affordable and convenient; simply call or fill out our on-line form, and we delivery it directly to your front door.

Welcome New Members



Skeffington's Formal Wear has been Iowa's premier provider of men's formal wear since 1951. We are locally owned and operated, and we are the only tuxedo company with a warehouse located in Des Moines. We have eight retail locations throughout Iowa, and we are pleased to announce the recent opening of our newest location in Ankeny!

Skeffington's is a member of Savvi Formalwear which includes the nation's leading independent formalwear specialists. At Skeffington's we carry a huge selection of vest colors for that perfect match for your wedding color scheme.

In addition to weddings we also cater to prom, corporate events, and other special occasions. Our friendly and knowledgeable staff wants to provide you with a perfect wedding experience. We look forward to seeing you soon!

Skeffington's Formal Wear

Chris Honadel ~ Manager
502 N. Ankeny Blvd., Suite 5
Ankeny, IA 50021
964-3490

www.skeffingtons.com



MAP Professional Development Inc.

Dr. Christine Hegstad ~ President
P.O. Box 845
Ankeny, IA 50021
(515) 490-0604

www.meaning-and-purpose.com

Welcome to MAP Inc., the company dedicated to helping you do what you love! Founded in 2003 by Dr. Christine D. Hegstad, MAP Inc. has partnered with countless businesses and individuals to design meaningful careers and purposeful lives. Our services, programs and products – including the transformative Life of No Regrets Campaign – have prompted clients across the globe to pursue their true life's work while finding balance, passion and clarity.

For organizations and businesses, we offer interactive seminars, customized training events and inspiring keynotes. We also consult with organizations to create extraordinary work environments, specifically in the areas of career development and mentoring. For individuals, we host seminars, retreats and small group mentoring circles to educate and inspire. In addition we offer one-on-one consulting to help you uncover your passions, clarify and achieve astounding goals and design your authentic life's work. To preview MAP Inc.'s services and products, book an event, or receive our free monthly *Do What You Love!* e-letter, please visit www.meaning-and-purpose.com.



Edward Jones Investments

Michael J. Mathis ~ Owner
110 N.W. 9th, Suite 4
Ankeny, IA 50023
(515) 964-4404

www.edwardjones.com

Edward Jones provides financial services for individual investors in the United States and, through its affiliates, in Canada and the United Kingdom. Every aspect of the firm's business, from the types of investment options offered to the location of branch offices, is designed to cater to individual investors in the communities in which they live and work. The firm's 10,000-plus financial advisors work directly with more than 7 million clients to understand their personal goals -- from college savings to retirement -- and create long-term investment strategies that emphasize a well-balanced portfolio and a buy-and-hold strategy. Edward Jones embraces the importance of building long-term, face-to-face relationships with clients, helping them to understand and make sense of the investment options available today.



Jakes Pub

Justin Sykes ~ Owner
605 N. Ankeny Blvd.
Ankeny, IA 50021
(515) 965-9513

Jakes Pub has been an Ankeny staple since 1999. In November of 2007 Jakes changed ownership. Jon Phelps, who had managed the bar for the past four years and Justin Sykes, a long time Ankeny resident, purchased the bar from Mark Jacobs. A remodel is underway, but Jakes is open from 3 PM to 2 AM, 7 days a week. Stop in to see the progress and meet the new crew!

Welcome New Members



Paige Evans, owner of Tailored Travel Inc, has recently opened a satellite office here in Ankeny. Our main office was established in Omaha, NE, in 1999 and is still in operation there as our main headquarters. With all the agents we employ, we currently have a combined travel agency experience of over 55 years. We focus on relationship building not just vacation planning. Our goal is to exceed your expectations. We focus on customer service and strive to always provide the utmost service to all of our clients. Whether you're looking for relaxation or adventure, solitude or socialization, we've got great vacation ideas for you. Our travel packages offer a wide range of activities and destinations - which means you're guaranteed to find the perfect escape from everyday life. Please call our office today to plan your special

Tailored Travel Inc.

Paige Evans ~ Owner
1204 N.W. Boulder Point Pl.
Ankeny, IA 50023
(515) 963-9050
www.tailoredtravelinc.com



A family owned and operated company since 1958, Green's is celebrating its 50th year in the business! A trusted name in the industry, Green's is proud to offer the most experienced technicians available in the Des Moines metro area. Green's repairs ALL makes and models of appliances and heating & cooling systems. Green's also sells and installs water heaters, furnaces, central air systems, duct work, heat pumps, boilers, in-floor heat, geothermal, humidifiers, indoor air quality solutions, water purification systems and more!

Green's Appliance, Heating & Cooling

Dan Sprague ~ President
1450 N.E. 69th Pl., Suite 51
Ankeny, IA 50021
(515) 323-0680
www.greensahc.com



Nelsen Appraisal Associates, Inc.

Nelsen Appraisal Associates, Inc. was established in 2007 by Gene F. Nelsen, MAI CCIM, a 23-year veteran of the commercial real estate appraisal industry. Nelsen Appraisal Associates, Inc. provides appraisal reports, consulting, litigation support and eminent domain appraisals throughout Iowa and surrounding states. Gene has performed commercial appraisals in Minnesota, Nebraska, Missouri, Utah, New Mexico, Oklahoma and Kansas.

Unique to our process is that each appraisal is custom developed at our firm. Our competitors commonly copy a report written on a similar property for another client, and adapt that document to fit the property being appraised, increasing the likelihood of information, often confidential to the previous client, of being transmitted in the new report. We eliminate that likelihood by developing a completely new report using contemporary software.

Nelsen Appraisal Associates, Inc.

Gene Nelsen ~ President
4725 Merle Hay Rd., Suite 205
Des Moines, IA 50322
(515) 276-0021
www.nelsenappraisal.com



Founded in 1987, National Property Inspections (NPI) is among the oldest and most widely-respected names in the residential and commercial property inspection industry. With over one million properties inspected throughout the U.S. and Canada, we have the experience and expertise to accurately assess the condition of your property and will provide you with a thorough unbiased, detailed, confidential and professional inspection of your property. Each NPI inspector receives extensive training and conducts inspections to strict industry standards. When you choose NPI, you'll be working with individuals who are truly dedicated to the property inspection profession.

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Apryl Young/ Mike Peckham ~ Owner/Investor
P.O. Box 945
Ankeny, IA 50021
(515) 963-8422
www.npiweb.com/pinnacle

Ribbon Cuttings



Tasteful Dinners Bistro

Ric Kerr ~ Chef
121 S.E. Shurfine Dr., Suite 6
Ankeny, IA 50021
(515) 965-3324
www.tastefuldinners.com



balance yoga lounge

Sandy Eimers ~ Owner
2202 W. First St., Suite E
Ankeny, IA 50023
(515) 210-8138
www.balanceyogalounge.com

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The Sign Shop
Slumberland Furniture
Spirit Boulevard

Become a partner today!

This is another way the Ankeny Area Chamber provides its members an opportunity to gain customers and grow their business.

Check out www.ankeny.org to learn about the discounts you can receive!



2008 TRC

Ankeny Area Chamber of Commerce

TOTAL RESOURCE CAMPAIGN!

There is only one week left for the Total Resource Campaign. Don't miss out on an opportunity to market your business! On March 12 the campaign will conclude with a "Victory Party" at the Tournament Club of Iowa.

Congratulations to the many volunteers who have had fun promoting themselves, their businesses, and the Ankeny Area Chamber of Commerce while earning a trip to Cancun. The following volunteers have been leaders in the campaign and will be in sunny Cancun in November 2008.

Bonnie Christiansen of ReMax Opportunities, Deb Finnestad of Cross Train Fitness, Jeremy Zinn of Briarwood Golf Course, Mark Degner of Community State Bank, Jacquie Holm-Smith of Community State Bank, Damon Miller of Community State Bank, Michele Starkenburg of Veridian Credit Union, and Terry Peter of Edward Jones Investments.

There is still time for you to be involved. Check out the website at www.ankeny.org or contact one of the many volunteers working on this campaign.



ANKENY EN EL SOL

Team that cares.....

Core Values...

- ~ Positive Attitude ~ Relationships
- ~ Dynamic ~ Excellence
- ~ Success



Tammy S. Williams
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CHAMBER Action is published monthly for \$20.00 per year by the Ankeny Area Chamber of Commerce.



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